

## Trade-In Offer

Dear DryCal Customers,

The Mesa team wants to help upgrade your calibration system to the latest primary standard technology making your calibrations even easier. We are offering a limited time trade-in program to upgrade from the old ML-800 base to the new DryCal 800 base. The program provides a return credit of \$500 for an ML-800, which can be applied toward the new DryCal 800 base.

The DryCal 800 base features intuitive touch screen operation, USB connectivity, and a wider footprint for increased stability. For more information about this new product, please visit our website at <http://drycal.mesalabs.com>. The flow cells are compatible with both the ML-800 base and the new DryCal 800 base. Therefore, you do not need to return your flow cells to take advantage of this offer.

### Easy 1-2-3 Procedure

1. Provide the serial number of the trade-in ML-800 base to the Mesa customer service team to obtain a discounted DryCal 800 quotation along with an RMA number for the return.
2. Place purchase order for the new DryCal 800.
3. Promptly return the trade-in ML-800 to Mesa within two weeks of receiving your new DryCal 800.\*

We encourage all of our customers to take advantage of this unique trade-in policy. If you have questions about the program or wish to receive a quotation, please contact the Mesa customer service team at (973) 492-8400 or [csbutler@mesalabs.com](mailto:csbutler@mesalabs.com).

\*Customer is responsible for all shipping costs associated with the return of the trade-in unit.



Discontinued ML-800 Base



New DryCal 800 Base