

Trade-In Offer

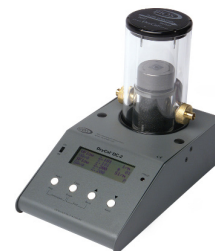


Dear DryCal Customers,

The Mesa team wants to help you upgrade your primary calibration system to the most advanced and accurate technology available on the market today. The program provides a return credit of **\$300 for any DryCal DC1, DC2, DC Lite or any Competitive Calibrator which can be applied toward the purchase of a new Defender of your choice.** The trade-in policy outlined below can be utilized in order to upgrade to the Defender 510/520/530+ line of primary calibrators.

Any Competitive Calibrators or Discontinued DryCal Calibrators

- For each calibrator receive \$300 per system off the list price of any Defender*
- Have multiple cells? Additional discounts available with multi-cell trade-ins.



Easy 1-2-3 Procedure:

1. Provide the serial number and flow range of the trade-in calibrator to the Mesa customer service team to obtain a discounted Defender quotation along with an RMA number for the unit being utilized for the trade-in credit.
2. Place your purchase order for the new Defender unit of your choice
3. Promptly return the trade-in calibrator to Mesa within two weeks of receiving your new Defender**

The trade-in offer will expire April 1, 2017. We encourage all of our customers to take advantage of this unique trade-in policy. Should you have questions about the information outlined or to receive a product quotation, please visit <http://offers.mesalabs.com/drycal-trade-in>.

Mesa Laboratories Team

*One for one trade-in policy on new unit discounts

**Customer is responsible for all shipping charges associated with the returned unit